

Sample PETS #5							
Revenues & Expenses & Budget							
Year Ended 4/30/2020 & Budget Year Ending 4/30/2021 (Preliminary)							
	Year Ended 4/30/2020			2020 - 21 Budget			
	Budget	Actual	Detail	# Attending	In-Person	Virtual	Comments
Income							
6000 Registration Income							
6001 Opcom Meeting Registrations July	4,800	5,194			-	-	n/a no in-person
6002 January Training Meeting Registration	8,500	6,985		41	8,904	-	Same as last year (SALY) with increase for all private rooms
6003 Opcom Meeting Registrations Oct	2,500	3,493			3,493	-	
6010 PETS Registration fees	528,190	532,579		652 pd	576,817	65,000	In-Person - assume SALY (653 paid participants with increase for private rooms) , Virtual - 650 - 536 clubs/ 51 Rotaracts (50% participation), plus DGE's @ \$100
6015 Regstration refunds	(10,000)	(17,847)					
6050 Late Registration fees	4,100	4,400			4,765	520	Virtual - \$100 by Jan 1, \$125 after that for virtual
6060 Cancellation fees	1,000	2,855			3,092		In-person % SALY
6090 Vendor Fees & Advertising	4,500	7,610			7,610	500	
Total 6000 Registration Income	\$ 543,590	\$ 545,269			604,682	66,020	
6080 Interest earned	\$ 900	\$ 676			100	120	
Total Income	\$ 544,490	\$ 545,945			\$ 604,782	\$ 66,140	
Cost of Goods Sold							
7001 Hotel Convention Expenses							
7002 Hotel Meal Costs	169,000	177,792		698	177,450	0	5% increase in Food at P/Yr budget #
7003 Hotel Room Costs	220,000	223,937			299,094	0	450 rooms @ 148/night + 250 rooms @160/night, Avg \$152/night
7005 Audio Visual	23,800	20,115			21,000	21,000	For plenary sessions
Total 7001 Hotel Convention Expenses	412,800	421,844			497,544	21,000	
Gross Profit	131,690	124,102			107,238	45,140	